# MAGADH UNIVERSITY BODH GAYA



SYLLABUS

OF

PRE- Ph. D. REGISTRATION

ENTRANCE TEST

2014 onwards

FACULTY OF COMMERCE
MRRDM, MBA & MCA

Price Rs. 100/-

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MAGADH UNIVERSITY, BODH - GAYA

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General Instruction

**GENERAL INSTRUCTION** 

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There will be a written test organised twice

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carrying 100 marks each in the subject concerned

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"Pre-Ph. D., Registration Entrance Test" a

candidate must secure 100 marks as aggregate in

both papers of the concerned subject

Objective Type

Paper I

Descriptive Type

Paper II

PAGE NO.

#### MAGADH UNIVERSITY, BODH - GAYA

CONTENTS

#### **General Instruction**

GENERAL INSTRUCTION

There will be a written test organised twice a year in order to enrol candidates for Ph. D. Degree known as "Pre-Ph.D., Registration Entrance Test". It will consist of two papers carrying 100 marks each in the subject concerned A candidate must secure at least 35 marks in each paper, however, in order to qualify in the "Pre-Ph. D., Registration Entrance Test" a candidate must secure 100 marks as aggregate in both papers of the concerned subject.

Paper I - Objective Type

Paper II - Descriptive Type

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	Title 3 Hours same 24 States and
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3. Organisation	2. Business & Management
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10 Marks	3. Banking & Insurance
10 Marks	4. Marketing & Jales Management
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10 Marks	8., Business Laws
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### COMMERCE

## PAPER - I

Time - 3 Hours

Full Marks-100

Objective Type Questions for 100 marks.

# Terminology / Captions related to -

1.	Trade & Commerce 10 Marks		ø
2.	Business & Management	10	Marks
<sup>-</sup> 3.	Banking & Insurance	10	Marks
4.	Marketing & Sales Management	10	Marks
5.	Capital Market	. 10	Marks
6.	Financial Management	10	Marks
7.	Accounting Theories	-10	Marks
8.	Business Laws	10	Marks
9.	Business Economics	10	Marks
10.	Research Methodology & Statistics	10	Marks

### PAPER - II

Time - 3 Hours

Full Marks-100

This paper is divided into two groups as under

#### Group A

Essay - on any subject related to commerce

#### Group B

A candidate is required to attempt five descriptive type, questions out of ten carrying 15 marks each. 75 marks.

The following chapters are prescribed for the purpose :-

- 1. Meaning, nature and functions of management.
- 2. Delegation of Authority Concept & Significance.
- 3. Organisation Theories of organisation.
- 4. Demand-Determinates of demand. Elasticity of demand.
- 5. Price determination under different market conditions.
- 6. Budgeting Definition of budget, fixed & flexible budget, Budgetary control.
- 7. Marginal costing & Break-even Analysis.
- 8. Marketing Research meaning and scope of market research.
- 9. Working capital nature and factors determining working capital requirements.
- 10. Financial requirements-over and under capitalisation.
- 11. Formation of companies-Memorandum of Association. Articles of Association and Prospectus.
- 12. Winding up and dissolution of companies.
- 13. Research meaning and nature of research, purpose of research, recent trends in research and research as a tool of business policy.
- 4. Research project & survey conduct of survey, methods of collection-qualities of a good thesis,